

OUR MOST POPULAR PRESENTATION TOPICS:

How to become a superstar in your field

- Positioning yourself as an expert
- Becoming a master of personal branding
- Achieving increased visibility and credibility
- Making the most of your memberships by using them as marketing tools

Becoming a master communicator

- Achieving extraordinary client relationships
- Enhancing teamwork
- Dealing with difficult people
- Becoming a master of influence and persuasion

Excelling at new business development

- Making the most of your rolodex
- Developing an efficient network maintenance system
- Networking anywhere, anytime
- Building a bigger, stronger, more powerful network

Working a room with Ease, Grace and Efficiency

- Choosing (and preparing for) your events to ensure maximum return on investment
- Mastering the mindset: feeling confident at any event
- Making a fantastic first impression
- Mastering the art of conversation

QUOTES

“They are the ultimate experts on networking. Seeing them in action is quite impressive!”

Miroslav Visic, Vice President –Deutsche Bank

“Your training program was a huge success... our sales improved by 100%!”

Simon Grunberger, CEO – Artediam LTD.

"Wonderful session ... the workshop received consistently high ratings, and participants were enthusiastic in their praise. Very interesting information... Excellent facilitator!"

Paula S. Anzer, Lecturer – Massachusetts Institute of Technology (MIT)

“A truly unique experience for those who want to take networking to the next level: Spitfire teaches innovative techniques that I have not seen anywhere else.”

Stephanie Eller, Global Organizational Effectiveness Manager – Pfizer Consumer Healthcare

“Remarkable work. I was impressed by the quality and originality of Spitfire's performance.”

Oliver Segal, US Operations – Chanel Inc.

Speaker: Olivia Fox Cabane—Executive Director, Spitfire Communications LLC.

Author of several networking handbooks, Olivia has lectured at Yale, MIT and the United Nations. She has handled public relations for a global network of 40,000 expatriates and was interviewed as the current networking expert on *Bloomberg*, *KTLA* and *Entrepreneur Magazine* Radio. Olivia has lived and worked in 7 countries and is fluent in 4 languages; her education includes three Master's degrees in French, German and European Business Law. She is on the Board of Editors of the *National Law Journal* monthly publication, *Marketing the Law Firm*, and is an Advisory Board Member of Columbia University's AIESEC Council.

Olivia speaks regularly at industry organizations, conferences, seminars and not-for-profit organizations. Her speeches involve audience participation and interaction. If you are interested in having her speak, please visit us on the web: <http://www.spitfireteam.com> where you can listen to audio demos of past speeches, or contact her directly: olivia@spitfireteam.com.